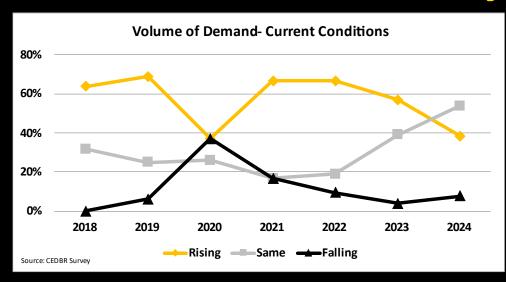
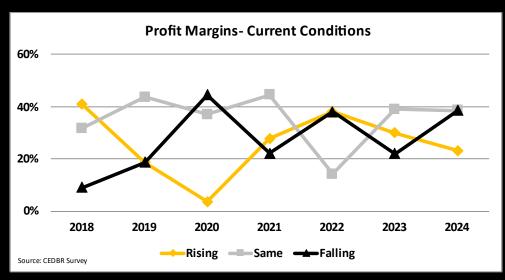
2024 Kansas Employment Forecast

Navigating the Future of Kansas' Economic Growth

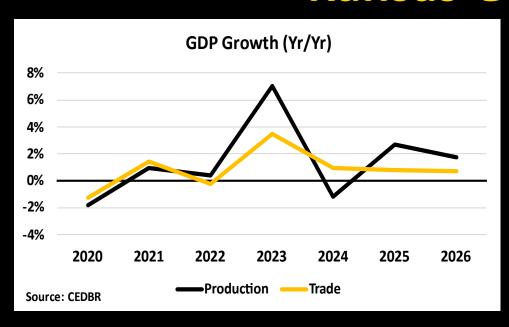
Business Survey - Demand

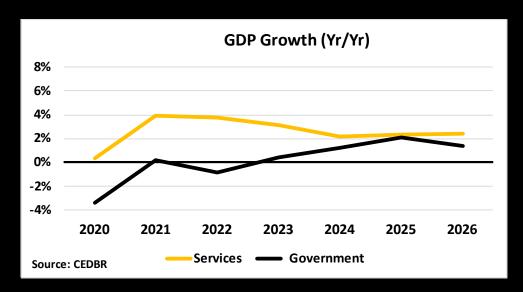




- More businesses expecting stagnant demand
- Profit margins slimming
- Expectations showed similar outlook

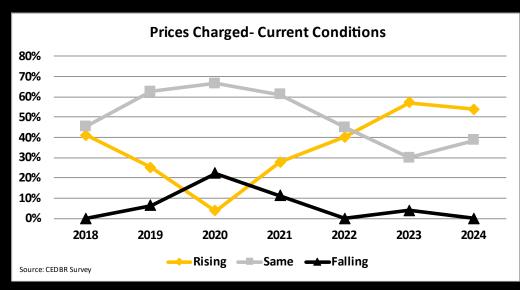
Kansas GDP

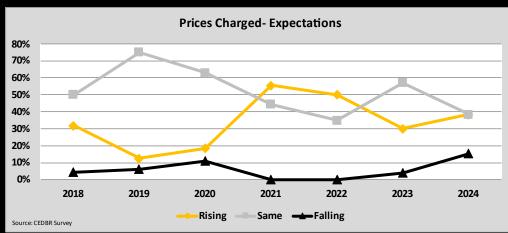




- Good news,
 bad news
- Services sector stabilizing
- Production volatility

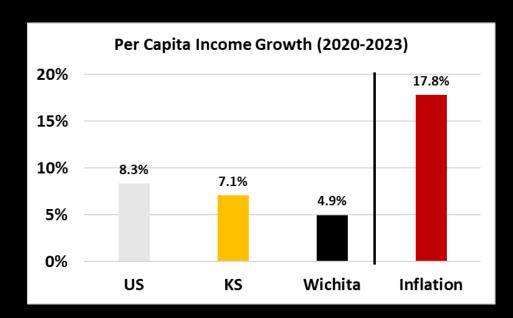
Business Survey - Prices

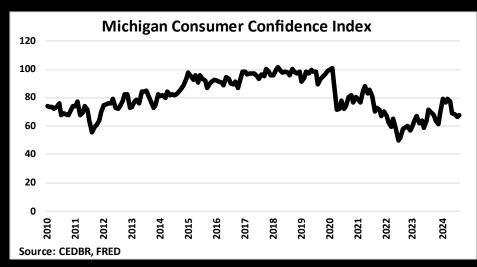




- Prices increasing, expected to rise
- More firms
 expecting to
 lower (and
 higher) prices
 than in 2023

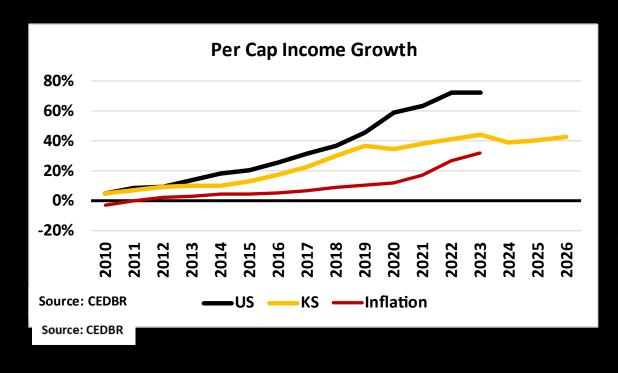
"Vibecession"





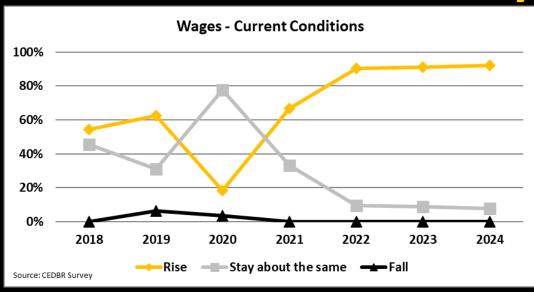
- Income Growth hasn't kept up with inflation
- Households are feeling pressure as costs rise
- Consumer
 Confidence hasn't rebounded

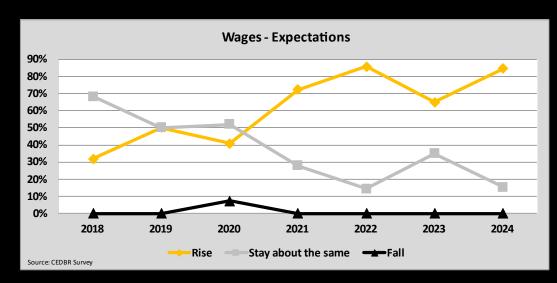
The Bigger Picture



- Outpacing inflation in the long-term
- KS lags behind US

Business Survey - Wages





- Tight labor market puts pressure on wages
- Wages need to keep pace with inflation for income growth

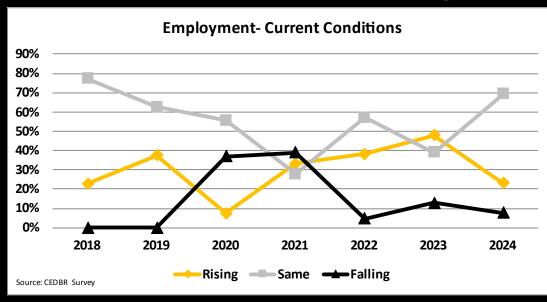
2024 Top KS Performers

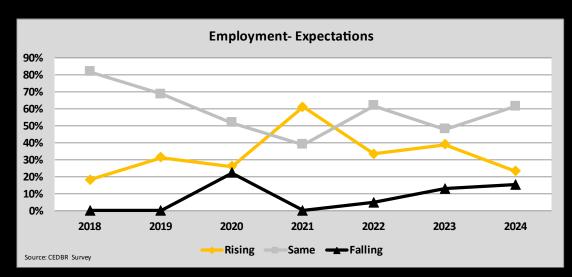
| Top 5 Industries by Employment | | | | |
|----------------------------------|---------|--|--|--|
| Education & Health Services | 207,283 | | | |
| Professional & Business Services | 181,425 | | | |
| Leisure & Hospitality | 133,433 | | | |
| Durables | 100,867 | | | |
| Financial Activities | 76,550 | | | |
| Source: CEDBR, BLS | | | | |

| Top 5 Industries by Growth | | | | |
|--------------------------------|------|--|--|--|
| Nat. Resources, Mining & Cons. | 4.5% | | | |
| Leisure & Hospitality | 3.9% | | | |
| Education & Health Services | 3.6% | | | |
| Other Services | 3.0% | | | |
| Durables | 2.6% | | | |
| Source: CEDBR, BLS | | | | |

- Rebound in the service sector
- Transportation equipment manufacturing soars
 - 7.5% growth
 - 36.9% of durables workforce

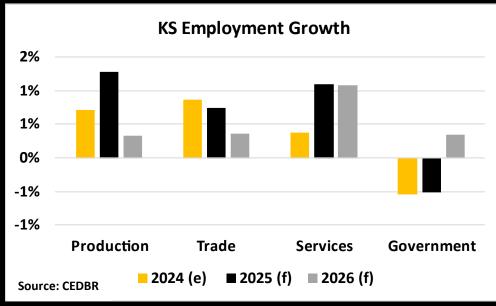
Business Survey - Employment

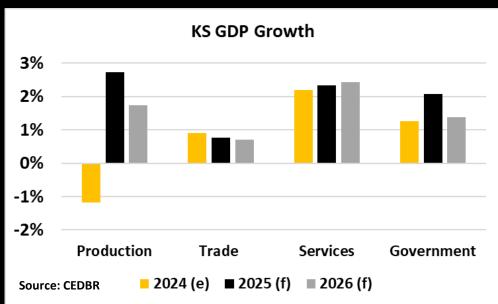




- Top Local
 Concern –
 Availability
 of Labor
- Stagnant growth in line with forecast

2024 KS Employment Growth





Key Considerations:

- Materials
 costs vs. Labor
 costs
- Supply Chain
- Inflation
- Efficiencies

Unemployment

| KANSAS LABOR MARKET | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|
| | 2022 (a) | 2023 (a) | 2024 (e) | 2025 (f) | 2026 (f) |
| Rate | 2.7% | 2.8% | 3.2% | 2.9% | 2.8% |
| Unemployment | 39,593 | 40,472 | 46,863 | 42,856 | 40,864 |
| Employment | 1,463,010 | 1,471,195 | 1,462,916 | 1,470,072 | 1,474,615 |
| Labor Force | 1,502,603 | 1,511,668 | 1,509,779 | 1,512,928 | 1,515,478 |
| (a) actual (e) estimated (f) forecasted | | | | | |
| Source: CEDBR, BLS - LAUS | | | | | |

| WICHITA LABOR MARKET | | | | | |
|---|----------|----------|----------|----------|----------|
| | 2022 (a) | 2023 (a) | 2024 (e) | 2025 (f) | 2026 (f) |
| Rate | 3.1% | 3.0% | 3.7% | 3.7% | 3.5% |
| Unemployment | 9,639 | 9,444 | 11,660 | 11,576 | 11,202 |
| Employment | 309,106 | 313,446 | 313,012 | 314,693 | 316,711 |
| Labor Force | 318,744 | 322,889 | 324,671 | 326,270 | 327,913 |
| (a) actual (e) estimated (f) forecasted | | | | | |
| Source: CEDBR, BLS - LAUS | | | | | |

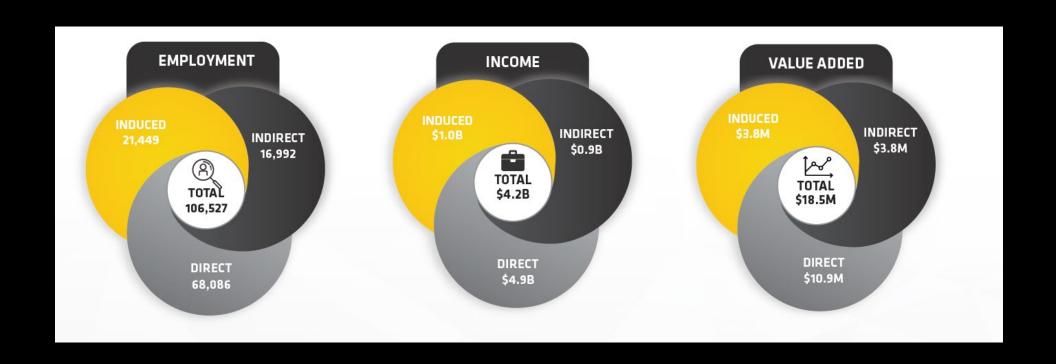
Labor market • Frictional vs. cooling off

Structural

Construction Update

Building a future for Kansas

Construction Impact

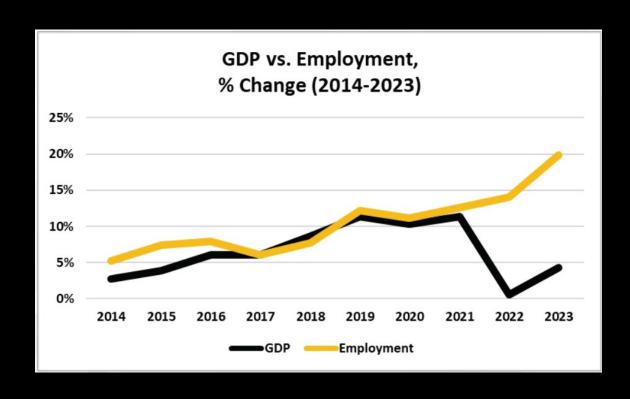


Impact by Industry (Top 10)

| IMPACT BY INDUSTRY (TOP 10) | | | | |
|--|-----------------|------------|---------------|--|
| | Outupt | Employment | Wages | |
| Retail Trade | \$1,185,340,787 | 9,785 | \$306,550,846 | |
| Real Estate and Rental and Leasing | \$981,933,976 | 1,962 | \$28,464,181 | |
| Wholesale Trade | \$822,381,610 | 2,041 | \$187,541,581 | |
| Finance and Insurance | \$694,104,556 | 2,524 | \$161,438,713 | |
| Manufacturing | \$645,839,751 | 988 | \$82,695,740 | |
| Health Care and Social Assistance | \$598,406,841 | 4,934 | \$296,739,771 | |
| Professional, Scientific, and Technical Services | \$477,900,510 | 2,606 | \$187,451,945 | |
| Transportation and Warehousing | \$372,056,690 | 2,134 | \$111,855,562 | |
| Administrative and Support and Waste Management and Remediation Services | \$307,734,905 | 2,668 | \$124,618,269 | |
| Computer and Electronic Products | \$290,610,874 | 3,135 | \$75,267,579 | |
| Source: CEDBR | | | | |

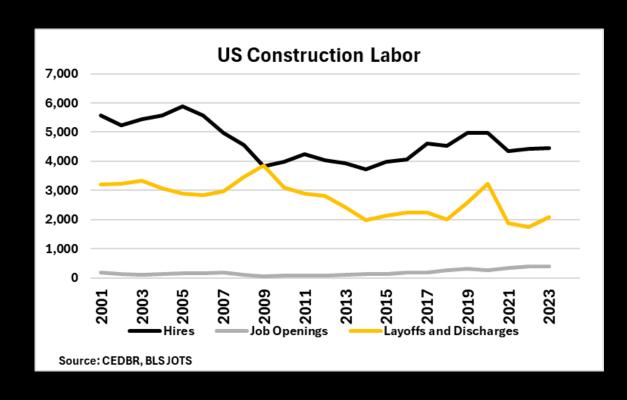
 Retail sector sees drastic employment impacts Healthcare and Social Assistance wages strongly supported

Building Construction Employment



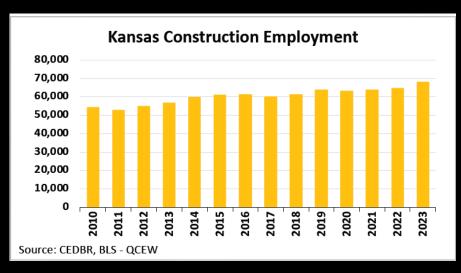
- Strong employment sets foundation for rising GDP.
- Strong rebound projected as inflation curbs and input costs tighten

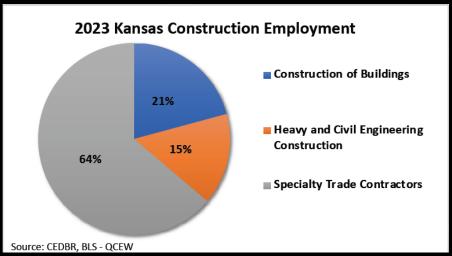
Labor Market Trends



- Rising job openings
- Layoffs and discharges smoothing
- Hires are down long-term, but rebounding

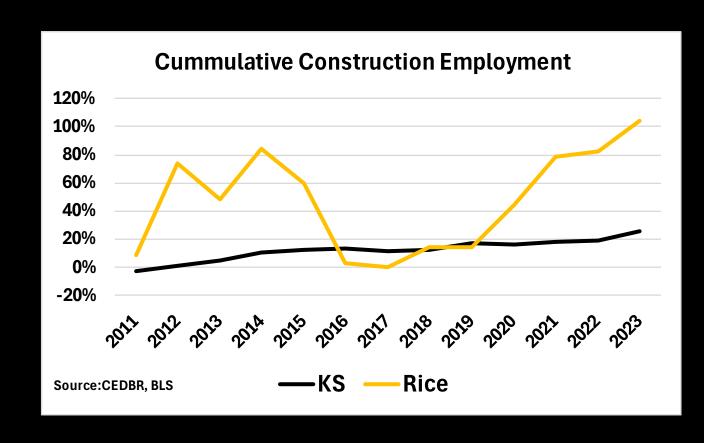
Labor Market Trends





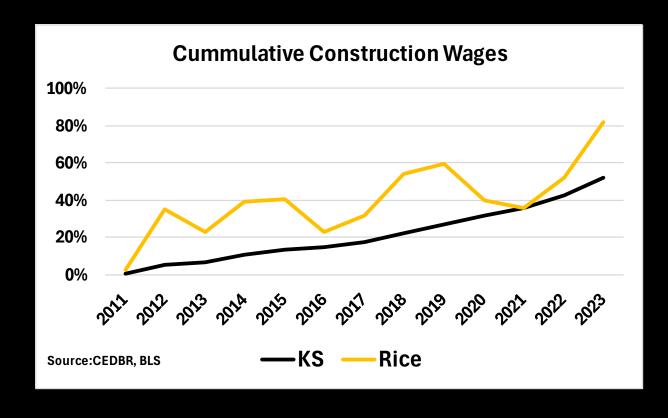
- Most workforce is in Specialty Trades
- Private vs. public.

Construction Employment



- Massive growth since 2019
- Highest Level since
- 84 laborers (2010)
- 175 laborers (2023)

Construction Wages



- Leading state in wages
- KS 2023 level: \$68,249
- Rice level2023:\$61,898