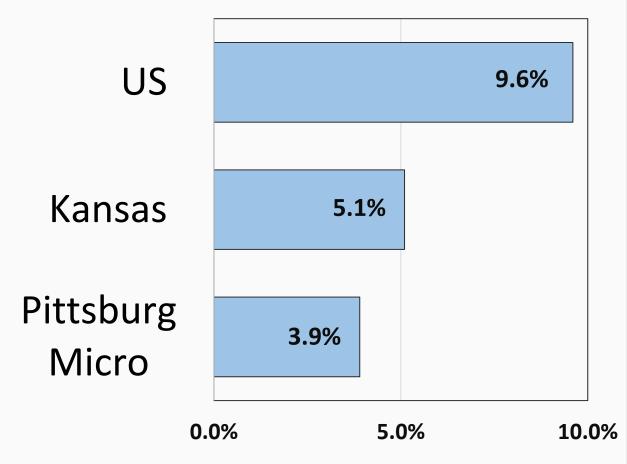


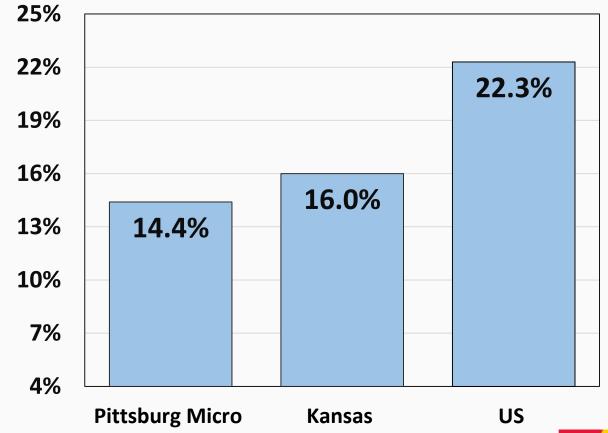
KELCE COLLEGE OF BUSINESS

Pittsburg State University

Non Farm Job Growth 2011-2016

Growth in Non Farm Payroll 2011-2016

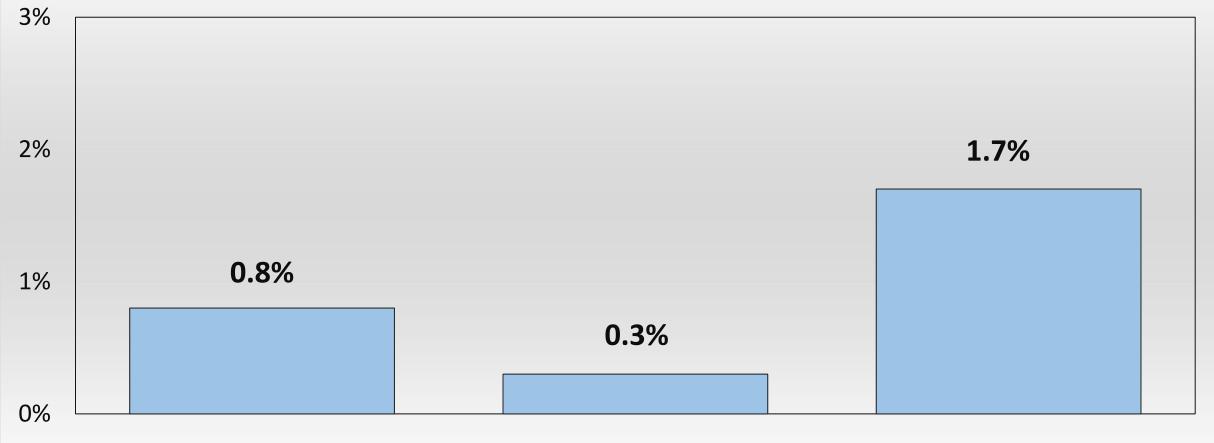




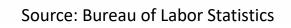
Source: BLS

Job Growth



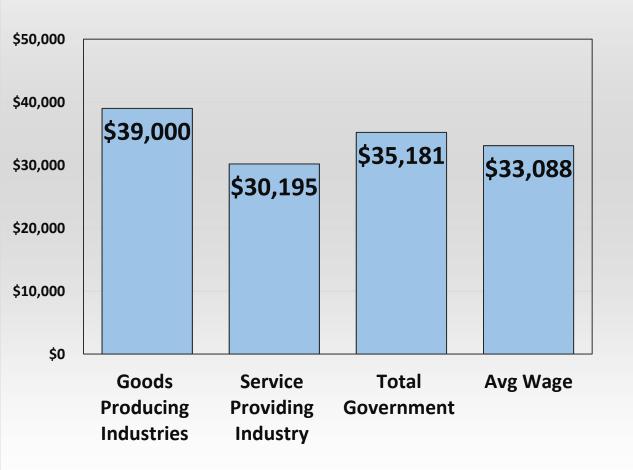


PMSA Kansas US

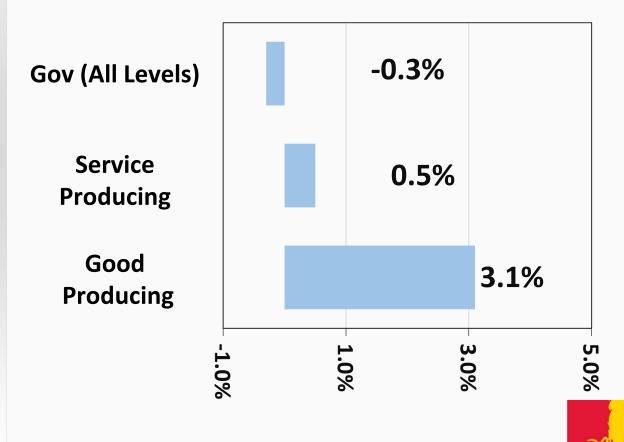




Average Pay Pittsburg Micro 2016



Growth in Number of Jobs Pittsburg Micro



Source: BLS

Pittsburg Micropolitan Area

Job Gains/Losses by Industry 2016

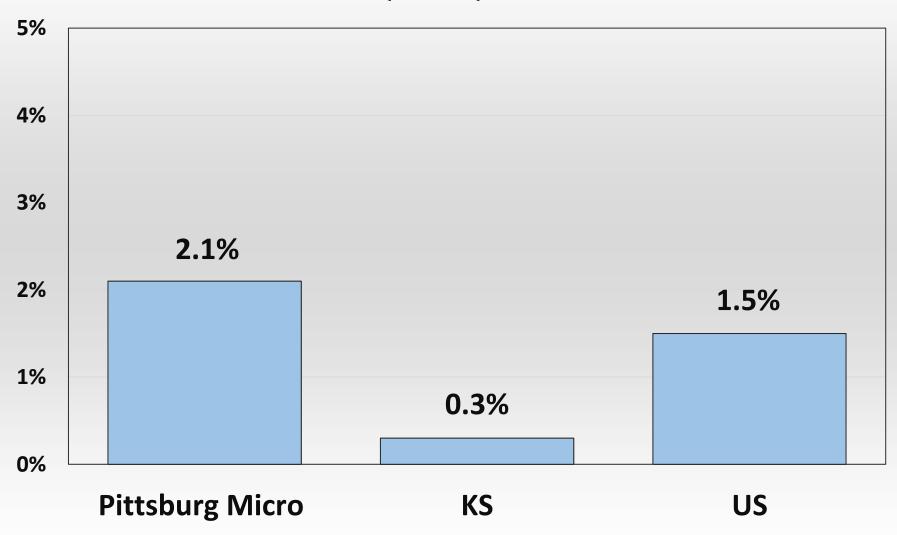
Industry	Increase in Average Employment	Annual Average Pay
Professional and business services	191	36,808
Trade, transportation, and utilities	88	32,155
Manufacturing	69	39,601
Construction	24	34,326
Financial activities	8	38,861
Natural resources and mining	1	45,255
Information	0	48,109
Other services	-11	23,869
Total Gov	-14	35,181
Education and health services	-74	35,706
Leisure and hospitality	-150	11,541

Source: BLS



Job Growth

Q1'16-Q1'17

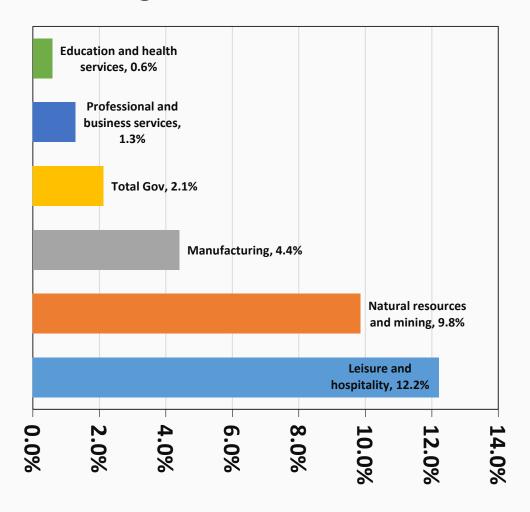




Source: Bureau of Labor Statistics

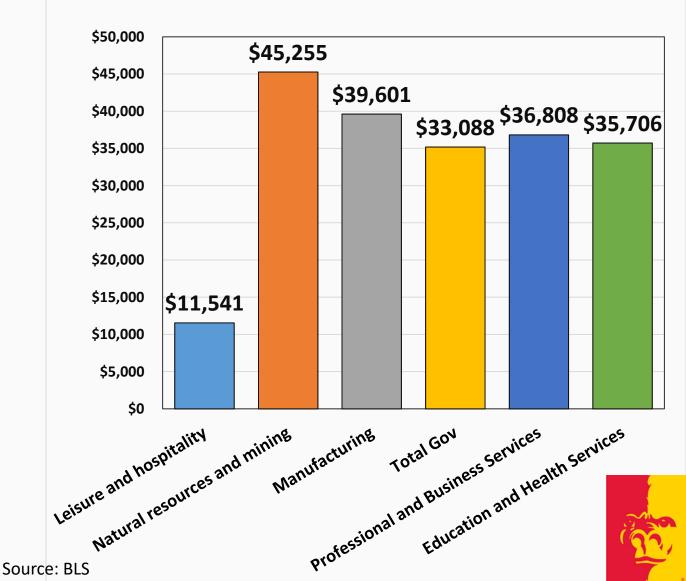
Job Growth for Good Producing Industries

Pittsburg Micro QI-2016 to QI-2017



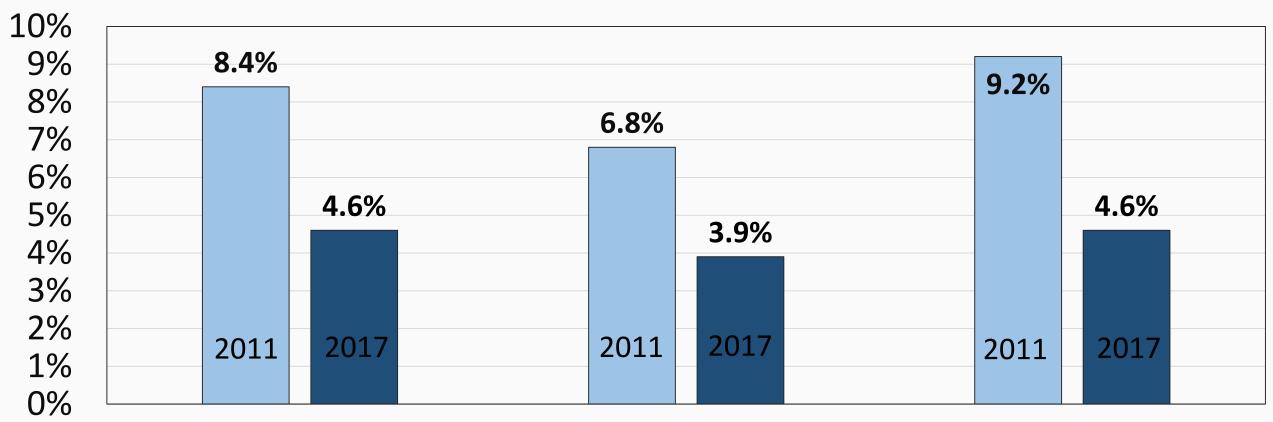
Average Annual Pay

Pittsburg Micro Ql'2017



Unemployment Rates

Average January-July



Pittsburg Micro

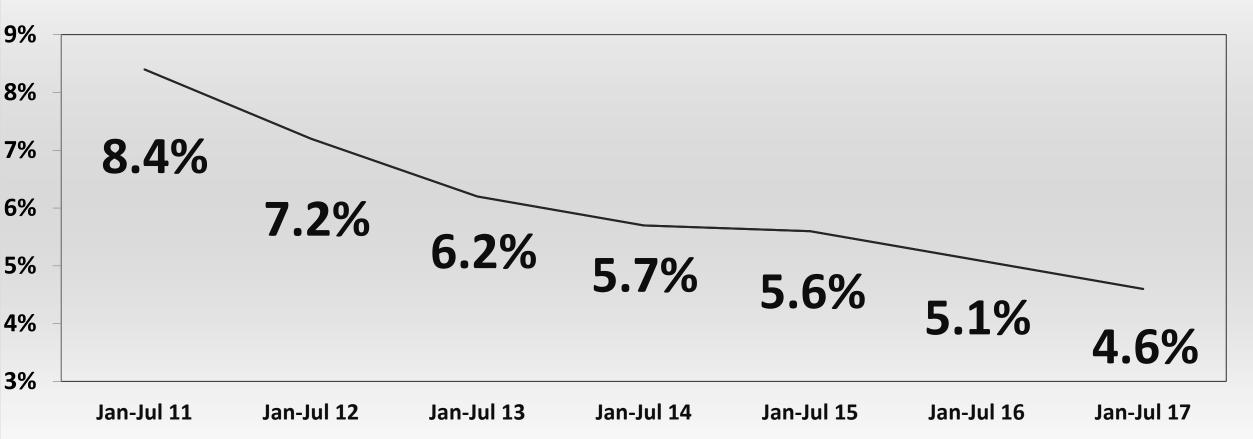
Kansas

US



Unemployment Rates

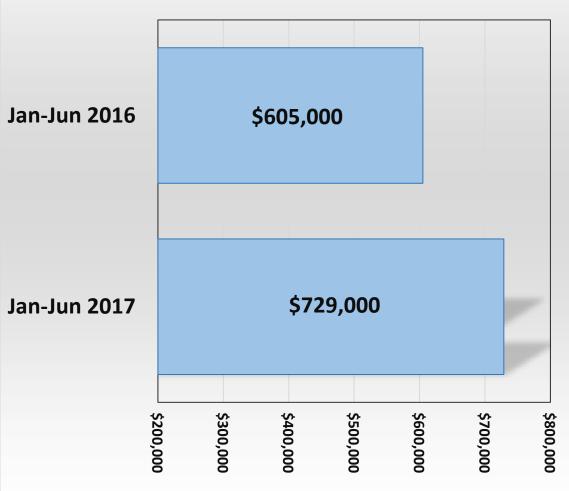
Pittsburg Micro Average January-July





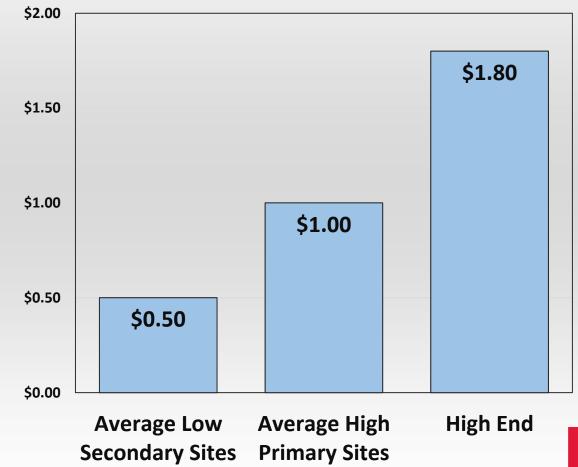
New Single-Family Residential Permits

City of Pittsburg



Residential Land Values

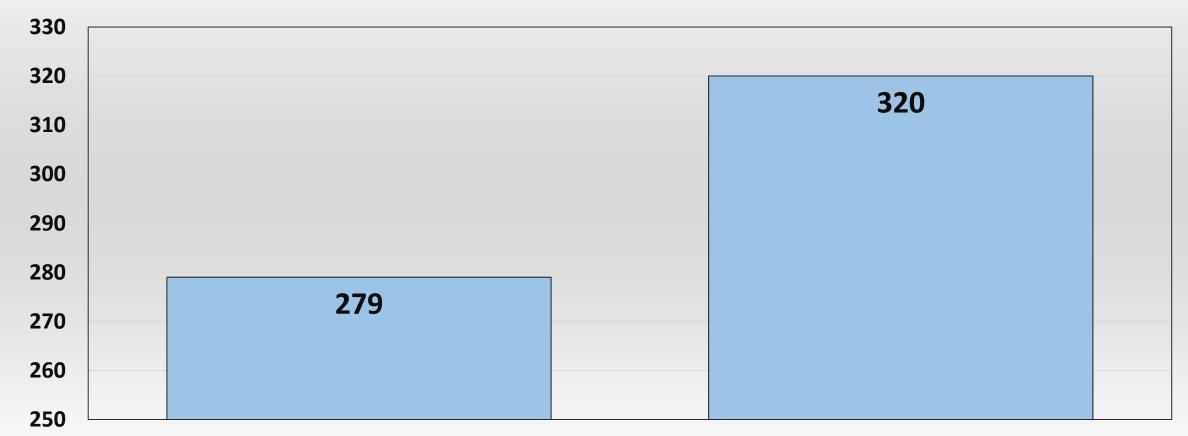
Per Sq. Ft Pittsburg Area, January 2017





Number of Homes Sold

City of Pittsburg
Jan '16 - Aug '16 to Jan '17 - Aug '17

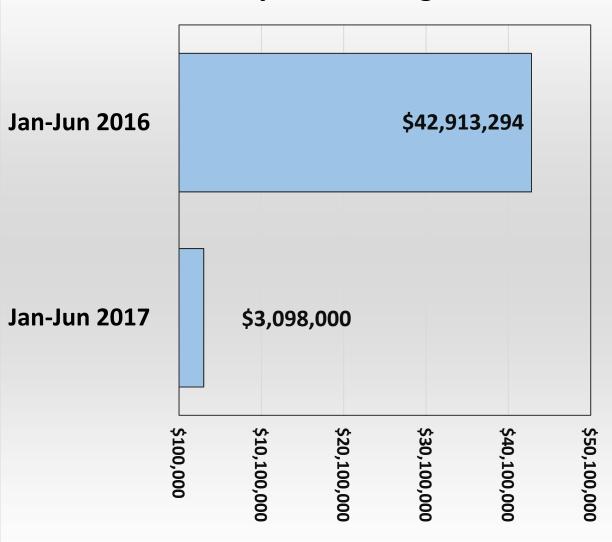


Jan'16-Aug'16

Jan'17-Aug'17



Total Value of Commercial Permits City of Pittsburg

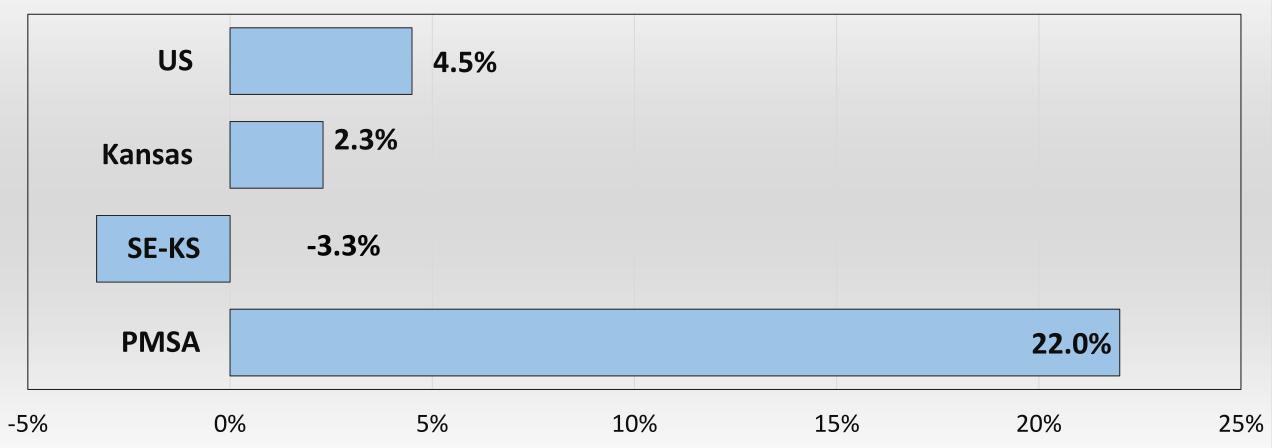


Commercial Land Values Per Sq. Ft Pittsburg Area, January 2017



Total Lodging Revenue

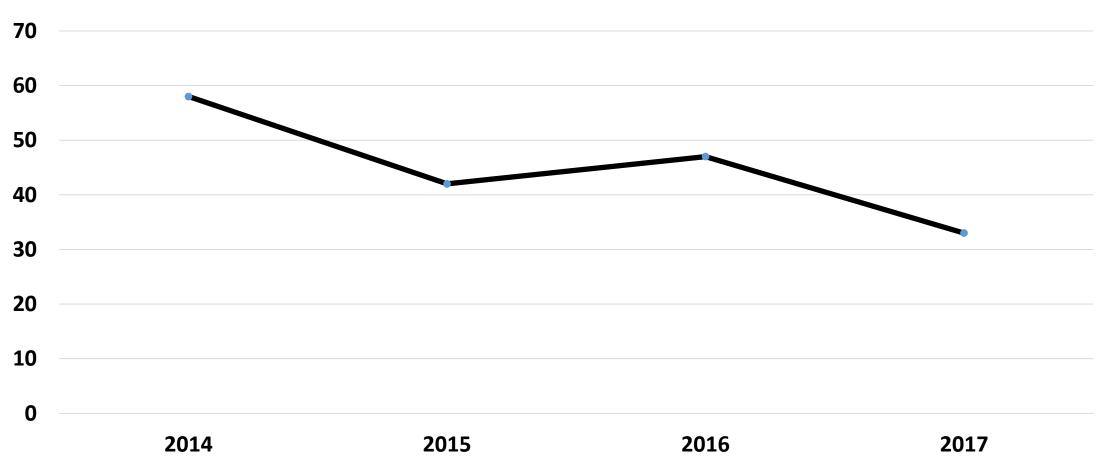
Growth, Jan'16-Aug'16 to Jan'17-Aug'17





Bankruptcies

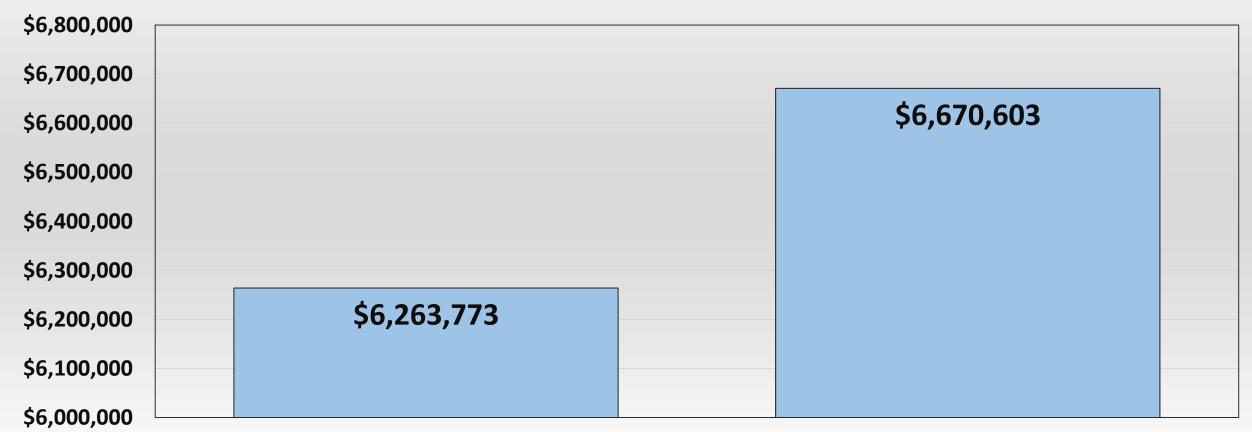
12 Months Ending June 2016 – 12 Months Ending June 2017 Pittsburg Micropolitan Area





Sales Tax Collections

City of Pittsburg
Jan '16 - Aug '16 to Jan '17 - Aug '17



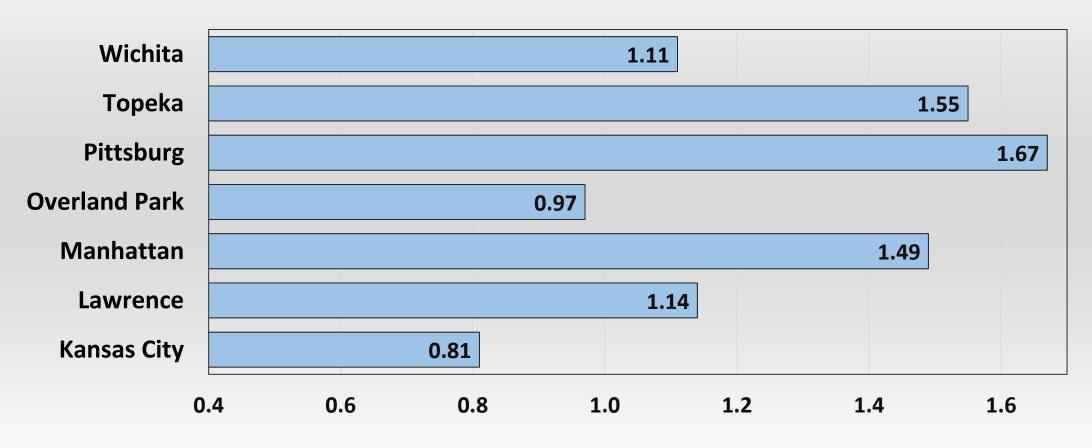
Jan'16-Aug'16

Jan'17-Aug'17



Retail Trade Pull Factor

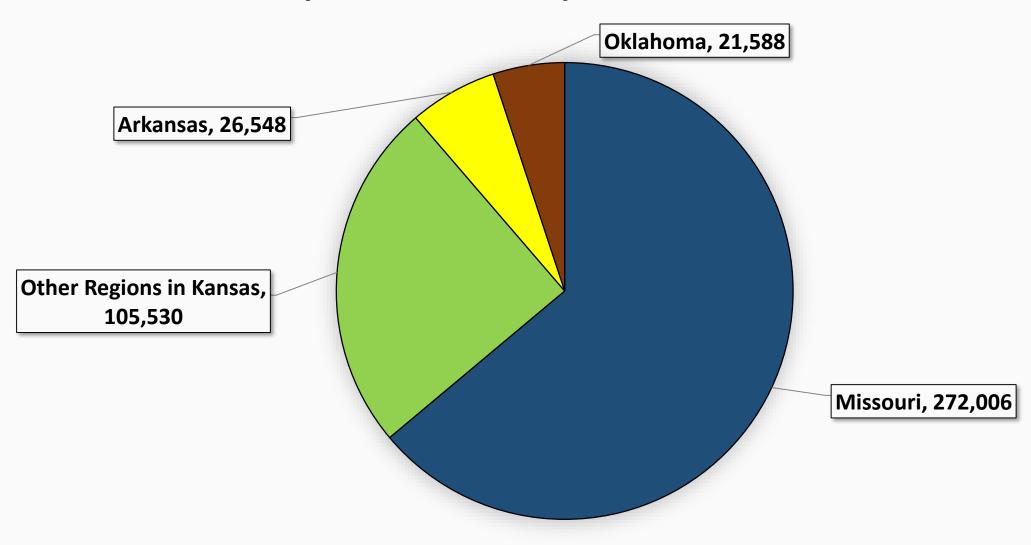
Income Adjusted Kansas Cities





Kansas Crossing Casino

Projected Visitations by Location of Residence





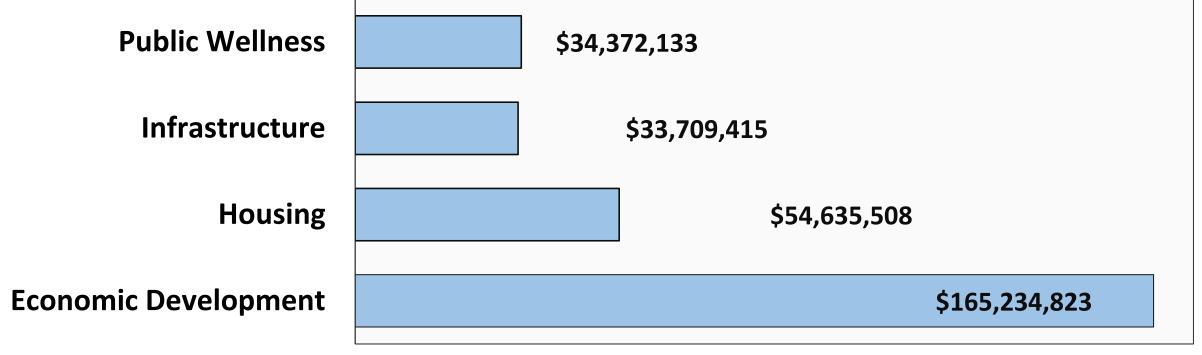
TranSystems Highway 69 Traffic Study

- In 2011, TranSystems completed a study based on calculating the growth of traffic on Highway 69 heading south into Pittsburg
 - Studies show traffic is increasing about 25 percent every ten years and 100 percent compounded in 30 years.
 - Based on this evidence, the widening of Highway 69 between Arma and Fort Scott has become vital to the continued growth of the region.



Public and Private Investment

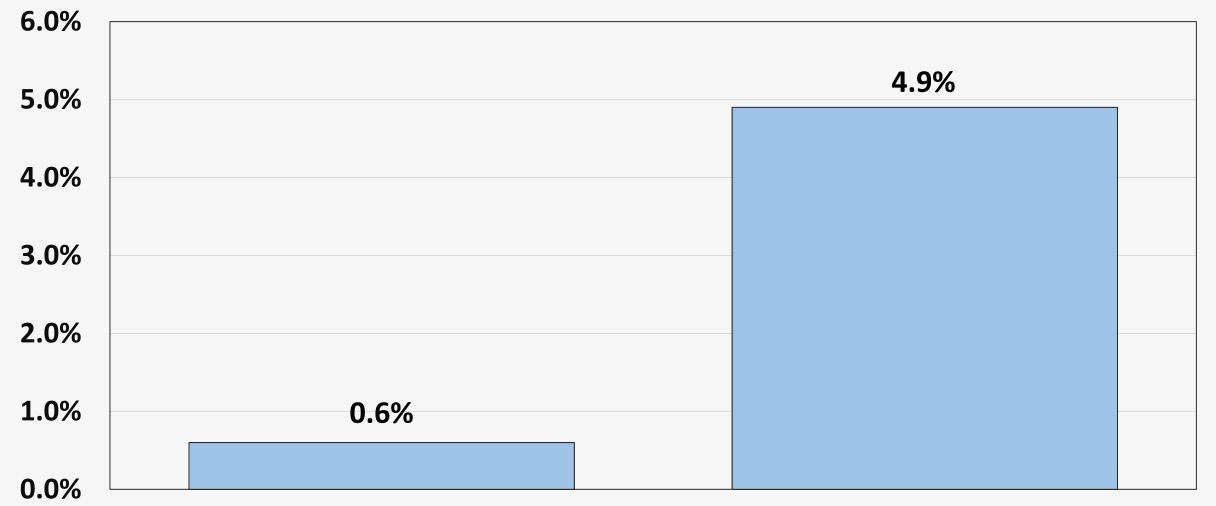
City of Pittsburg 2013-2016





Pittsburg Micropolitan Area

Growth 2011-2017



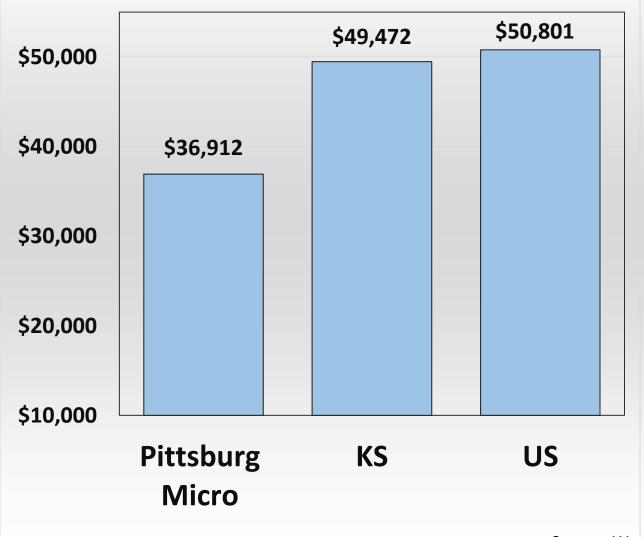
Population Growth

Job Growth

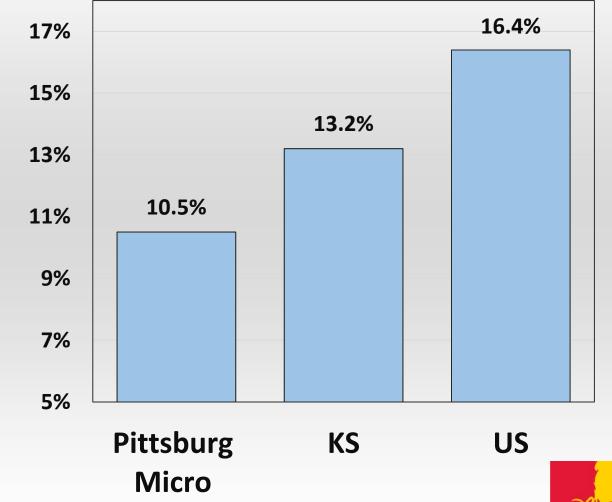


Source: BLS and Woods and Poole

Estimated Per Capita Income 2017



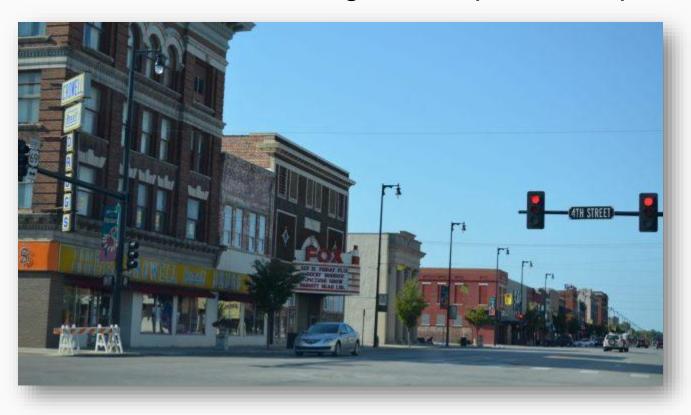
Per Capita Income Growth 2011-2016



Source: Woods & Poole

Poorest Town in Every State

By **Michael B. Sauter** May 24, 2016 12:18 pm EDT Original in Special Requests



> Town median household income: \$32,655

> State median household income: \$52,504

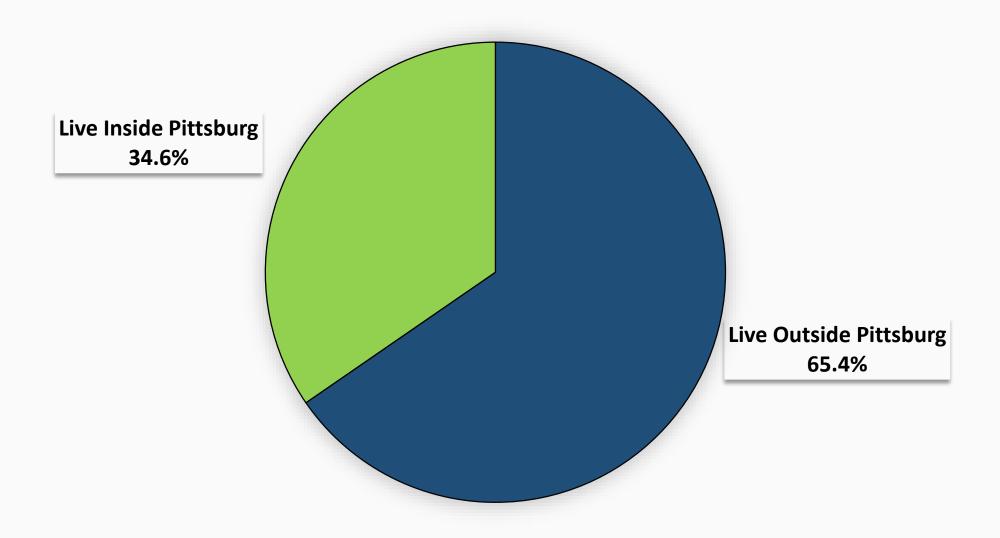
> Town poverty rate: 29.6%

> Town population: 20,336

HAVING A SIGNIFICANT PORTION OF THE HIGH PAYING JOBS FILLED BY COMMUTERS EXPLAINS THE RELATIVELY LOW MEDIAN INCOME DESPITE HAVING MAJOR EMPLOYERS SUCH AS THE PITTSBURG STATE UNIVERSITY, VIA CHRISTI HOSPITAL, WATCO, AND MORE.



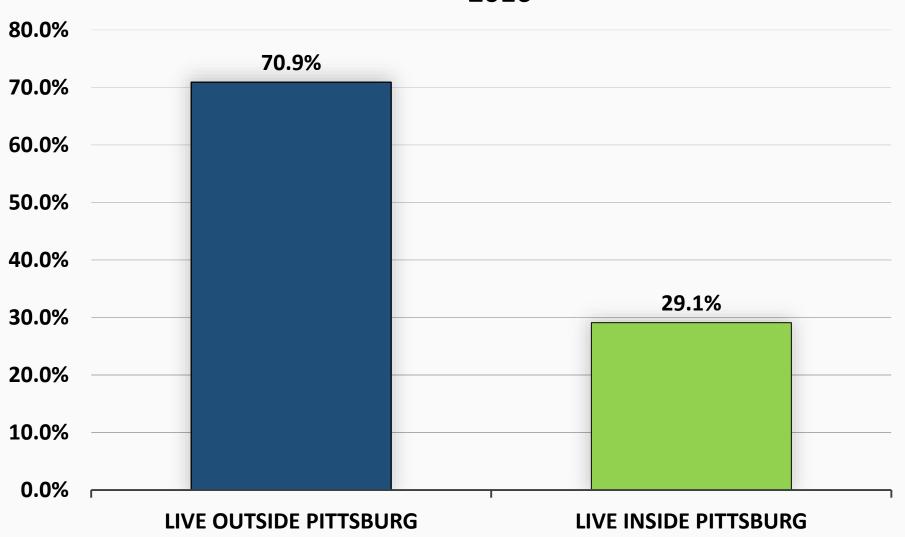
Commuting Patterns for All Jobs in Pittsburg 2014





Commuting Patterns for Jobs in Pittsburg

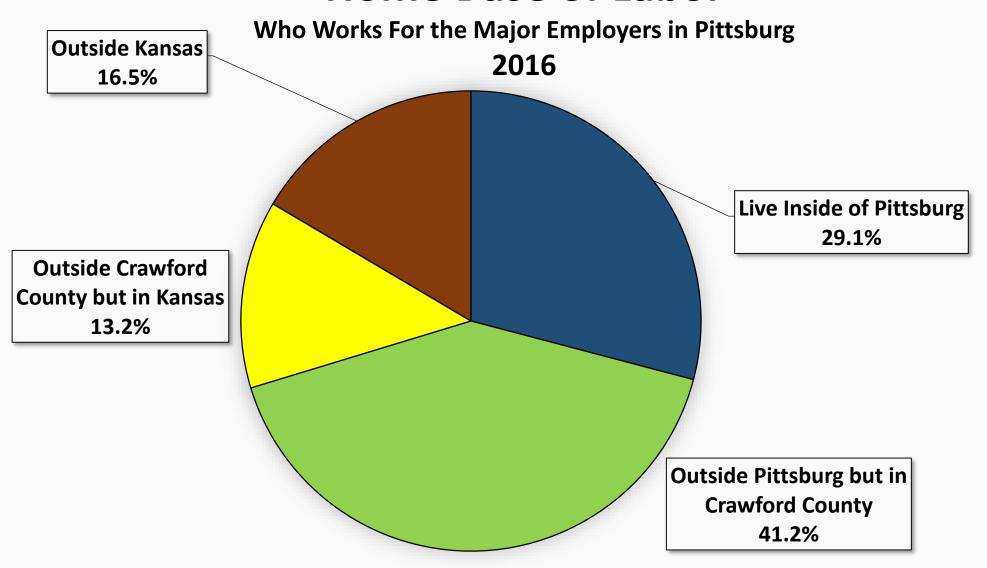
Provided by Major Employers 2016





Source: Kelce College of Business

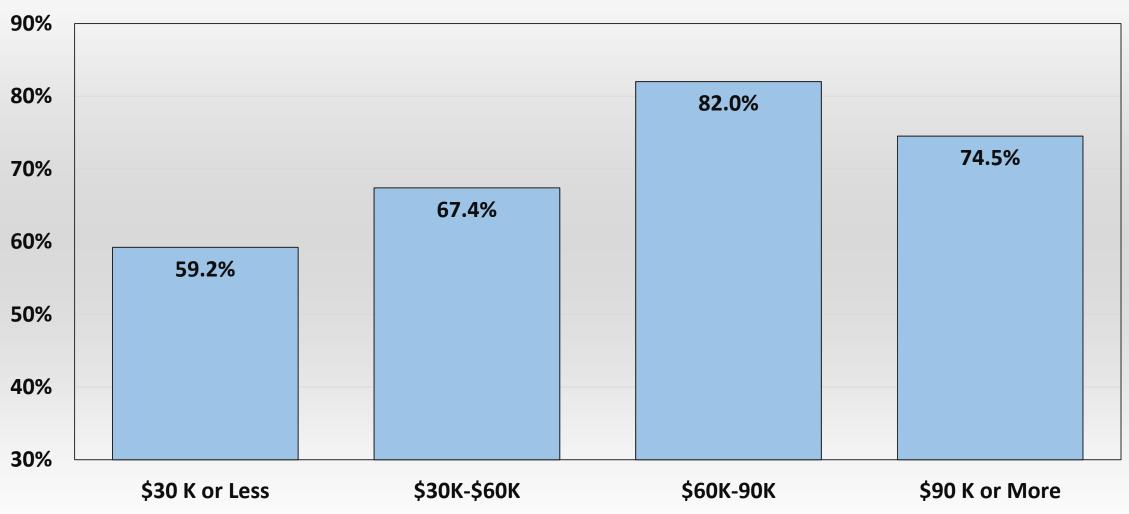
Home Base of Labor





Percent Jobs Filled by Commuters

By Income Range 2017





HOUSING STUDY – KELCE COLLEGE OF BUSINESS

City A

City B

1990

•	RGR/HSGR ratio =	growth in the median gross rent	30%	100%
	,	growth in the housing supply	$\overline{10\%}$	10%

Micropolitan Areas	511 Micros	Cities with Flexible Housing Markets	Cities with Inlexible Housing Markets
Rent 90-00	54.00%	49.00%	58.40%
Pop 90-00	9.20%	15.20%	3.90%
Empl 90-00	21.50%	25.70%	17.70%
Wages 90-00	39.90%	42.00%	38.10%

Source: Davidsson and Cortes



Findings

• Difficult regulatory environment and rigid local housing markets have a significant impact on the overall economic performance of micropolitan areas in the 2000-2007 period.

Micropolitan Areas	511 Micros	Cities with Flexible Housing Markets	Cities with Inflexible Housing Markets
Pop 00-07	3.3%	6.8%	-0.3%
Empl 00-07	3.1%	6.7%	-0.3%
Wages 00-07	23.3%	24.7%	21.9%

Source: Davidsson and Cortes



Findings

• Difficult regulatory environment and rigid local housing markets have a significant impact on the overall economic performance of micropolitan areas in the 2000-2010 period.

Micropolitan Areas	511 Micros	Cities with Flexible Housing Markets	Cities with Inflexible Housing Markets
Pop 00-10	5.7%	10.1%	1.3%
Empl 00-10	-4.7%	-1.9%	-7.4%
Wages 00-10	31.7%	32.2%	31.3%

Source: Davidsson and Cortes



HOME SALES

Pittsburg, Kansas home currently marketed at \$156,000



Joplin, Missouri home currently marketed at \$160,000

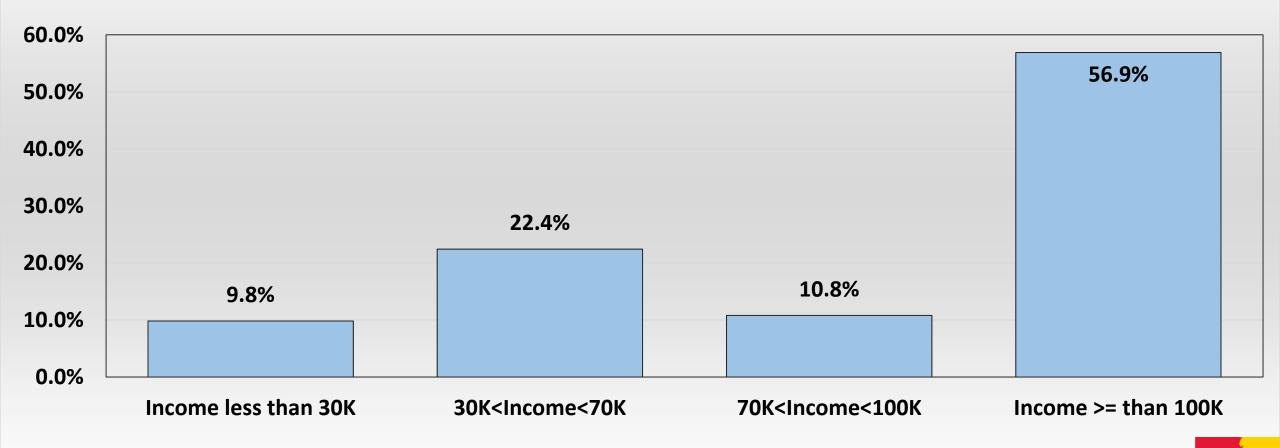




Source: Realtor.com

Contribution of Spending on Services

by Income Bracket Nationwide2015





Source: BLS

